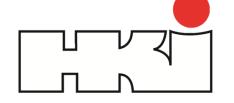


We would be interested to hear about the way businesses are affected by the outbreak, for instance:

- Drops or delays in production
- Drops in demand
- Effects on exports
- Downsizing of operations (or even ceasing of activity)
- Measures possibly undertaken in terms of employment
- Any other impact

Distributed in EFCEM



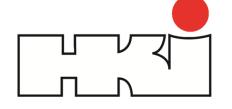


Answers from:

- France
- UK
- Irland
- Spain
- Germany

France - SYNEG





Home Office: 91%

Production: 50% of companies maintain a partial or total

activity

Deliveries: 88% of companies have difficulties in delivering

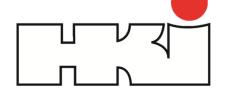
Supplies: 81% of companies have supply difficulties

Orders: 79% see a very strong slowdown and

21% an average slowdown

Spain - FELAC





Production: Decrease of 87%

Demand: Decrease of 88%

• Export: Decrease of 90 – 100%

Employment: 75% of the companies applied for government

support ("ERTE")

Others: Massive problems expected regarding liquidity

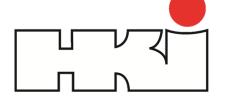
(customers and industry)

Expectation of a change in behavior after the

pandemic with regard to food outside the home

UK – FEA (ehem. CESA)





Production: The majority have planned for a decrease in

production

Demand: The majority have experienced a decrease ijn

demand

Employment: 63% will be taking measures in terms of their

staff numbers

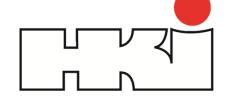
Export: Weakening is "more than likely"

Company: 55% are planning to reduce or cease business

operations

Irland - IFSA





Production: reduction in 100% of cases

Demand: decline observed in 100% of cases

Employment: Reduction in 70% of cases (state aid)

Perspective: How long can you last like this?

• 1 month: 18%

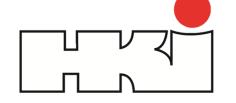
• 3 months: 55%

• 6 months: 9%

• Longer: 18%

Irland - IFSA





Companies: 64% plan to reduce or discontinue business

operations

Customers: 80% maintain intensive and open

communication with customers regarding the

current situation.

Banks: 20% have made use of support instruments

from banks

Concern: 6.3 (on a scale of 1 - 10)

Germany – HKI (Dep. Cater.Equip.)





Production: decrease by 23% on average

50% of the companies continue to produce at

full capacity

Demand: 42% decrease on average

17% of the companies do not (yet) feel a

decrease in demand

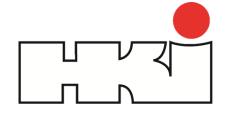
decrease by 32% on average Exports:

Employment: 60% of companies are using or plan to use

short-time working

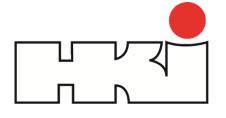
Feedback from 30 companies





- Extremely dynamic environment
- 2 weeks feedback period
- Situation has clearly dramatized in these 2 weeks
- Feedback at the beginning of the period cannot be compared with the answers we received at the end!
- → figures/averages practically impossible to interpret





- Short-time work in various forms
 - Whole staff or only sales/administration
 - 100% or 50% of the time
 - Planned, applied for or already in progress
- Reduction of overtime
- Home Office
- Liquidity (at least closely monitored)
- Bottlenecks in the supply chain (especially from China and Italy)