

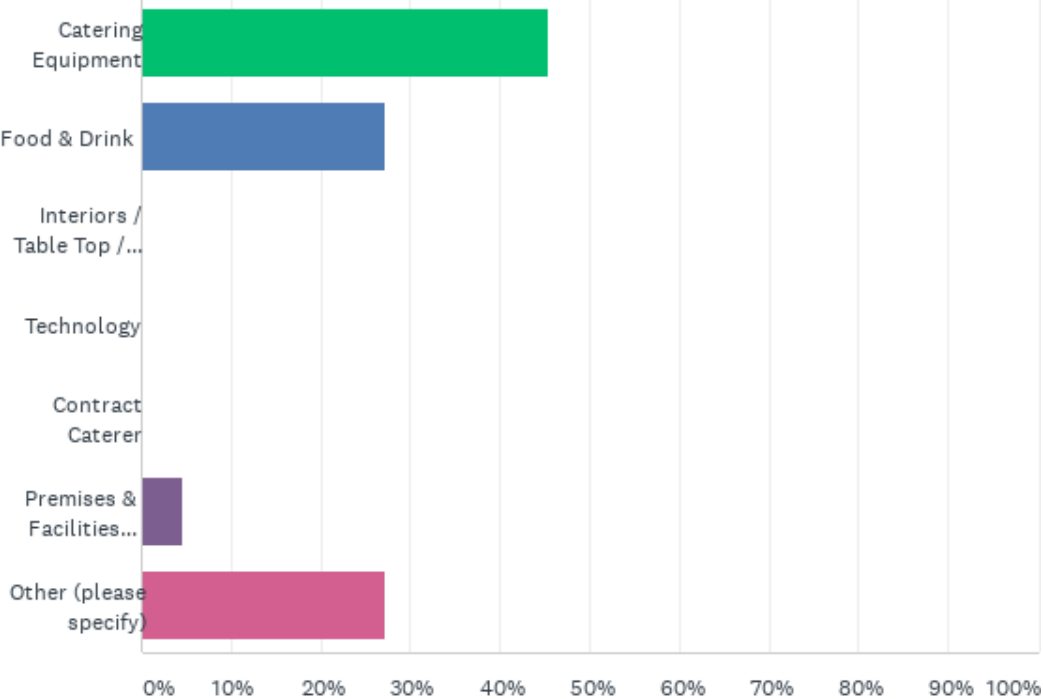


IRISH FOODSERVICE SUPPLIERS ALLIANCE

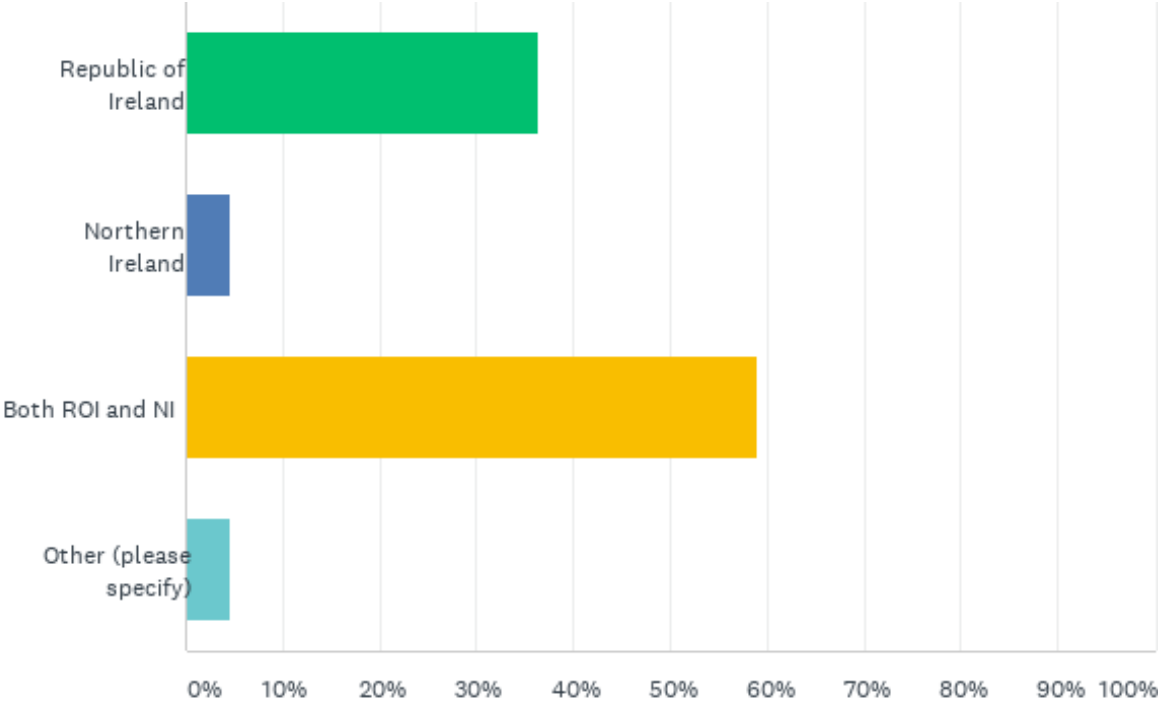
IFSA MEMBERS INDUSTRY SENTIMENT INDEX

OCTOBER 2020

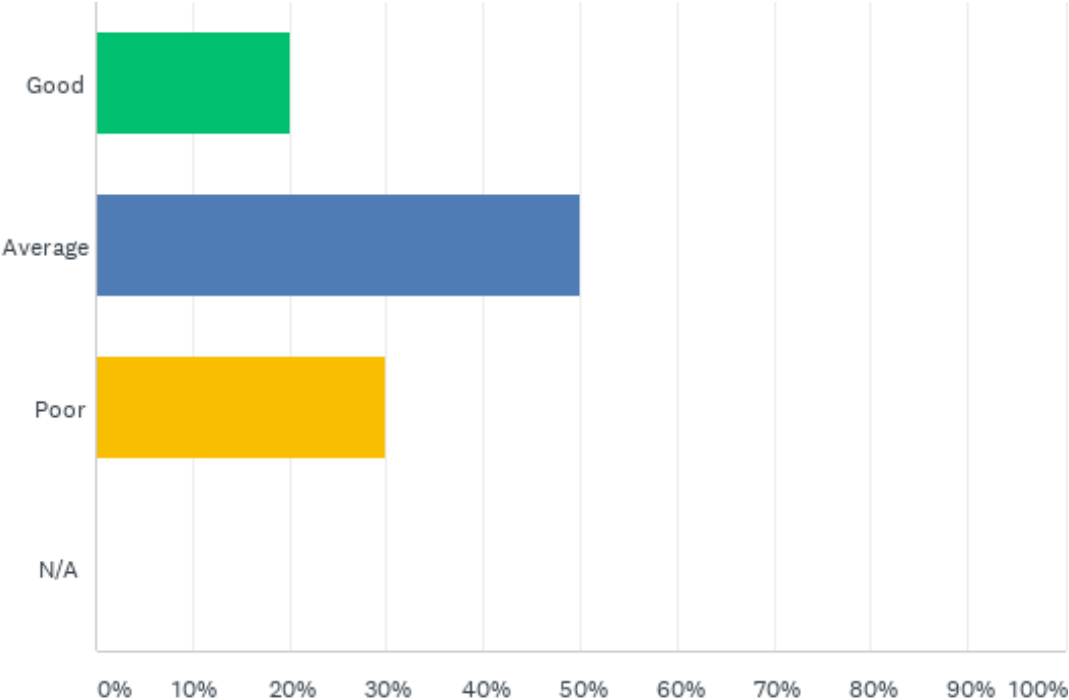
Q1: What Sector Category do you operate in?



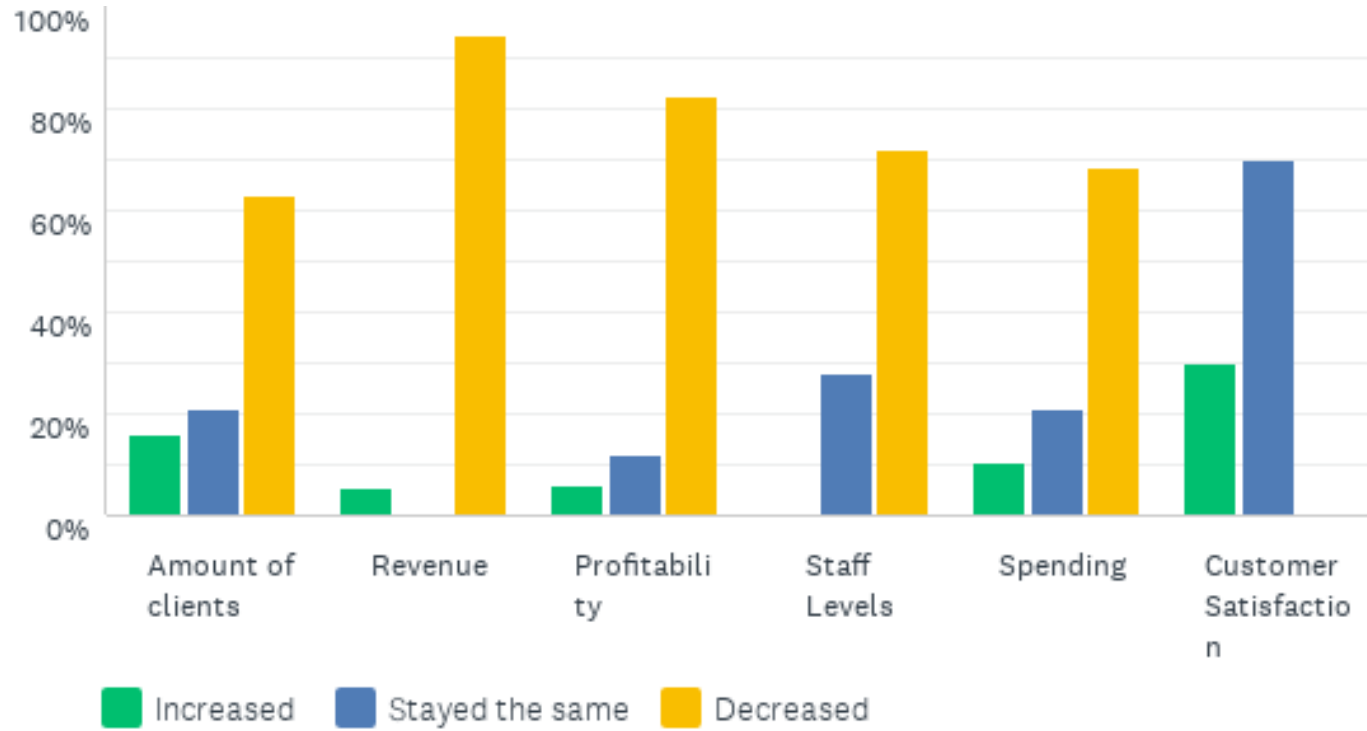
Q2: What jurisdiction do you operate in?



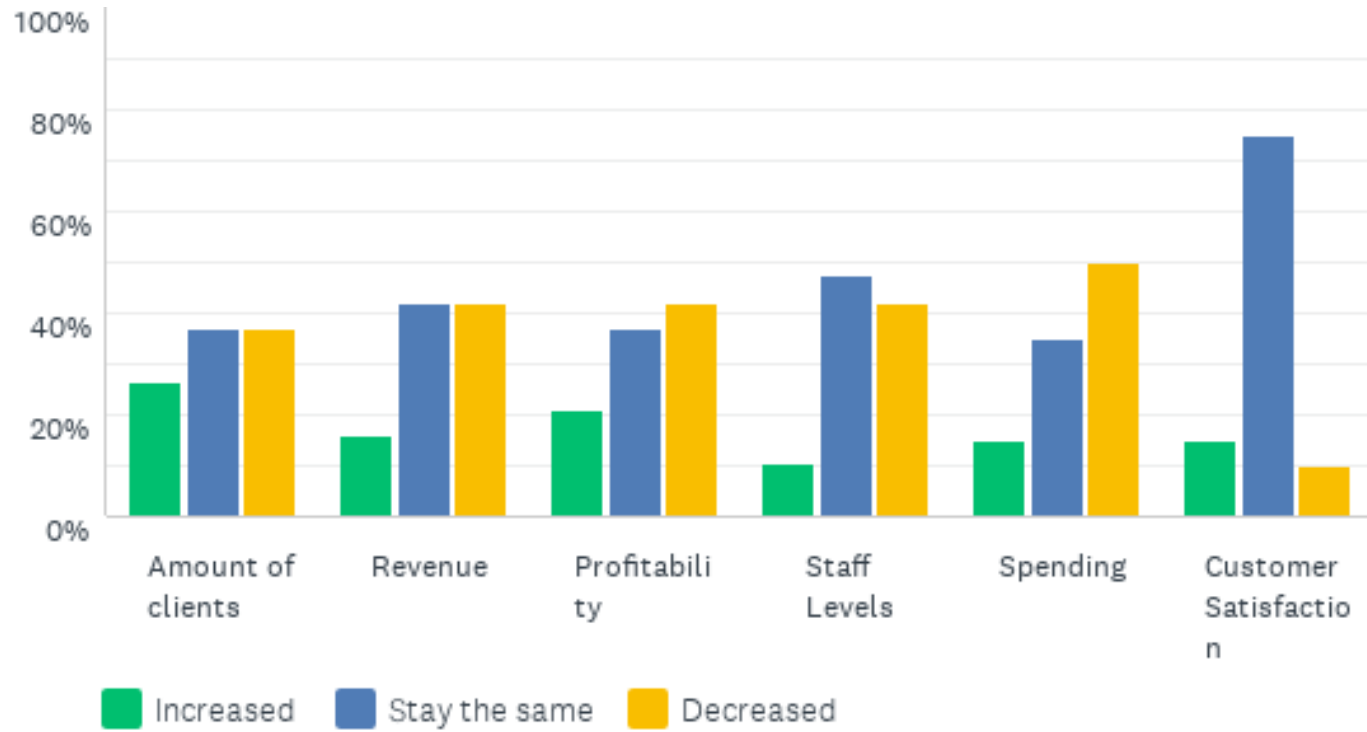
Q3: How would you describe the overall performance of your business over the LAST 6 months?



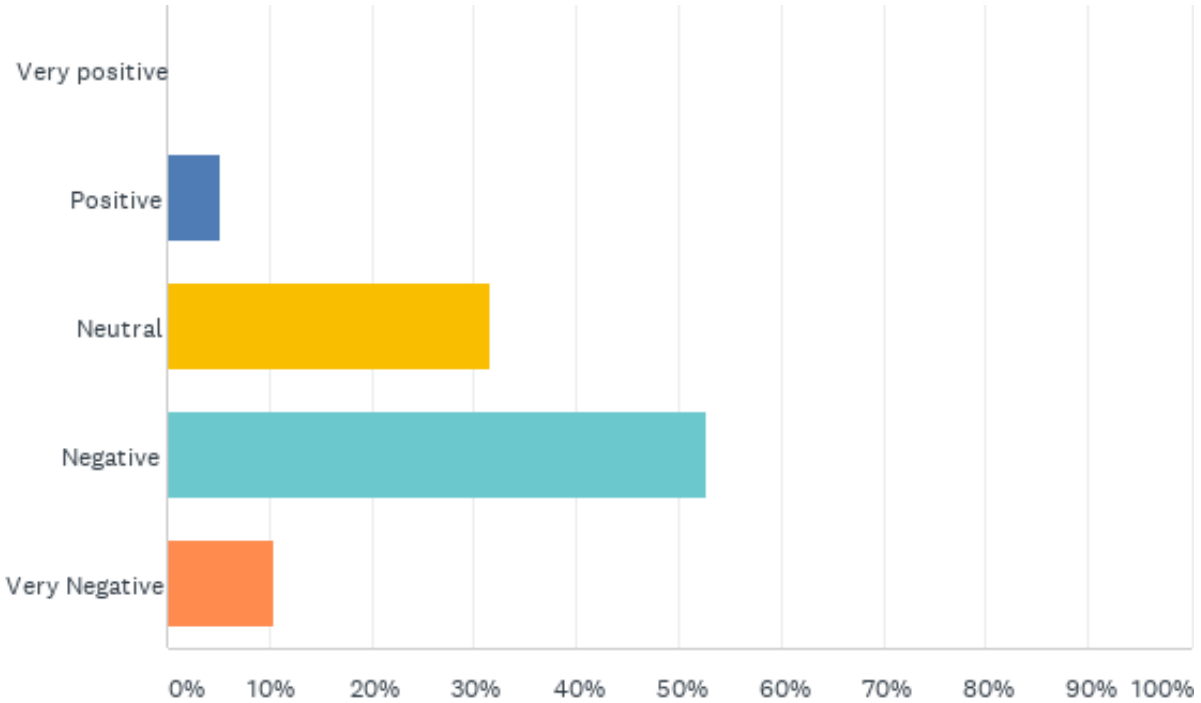
Q4: Please indicate the performance of your business for each of the criteria below over the LAST 6 months:



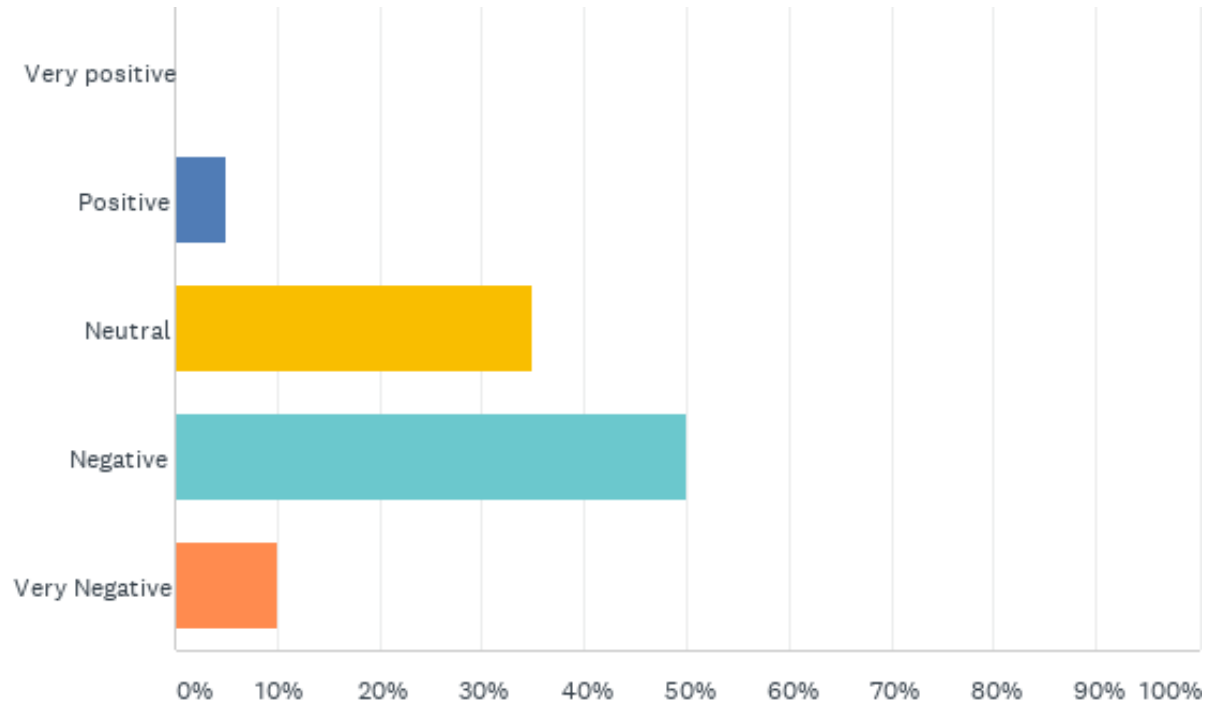
Q5: Please indicate the EXPECTED performance of your business for each of the criteria below over the NEXT 6 months:



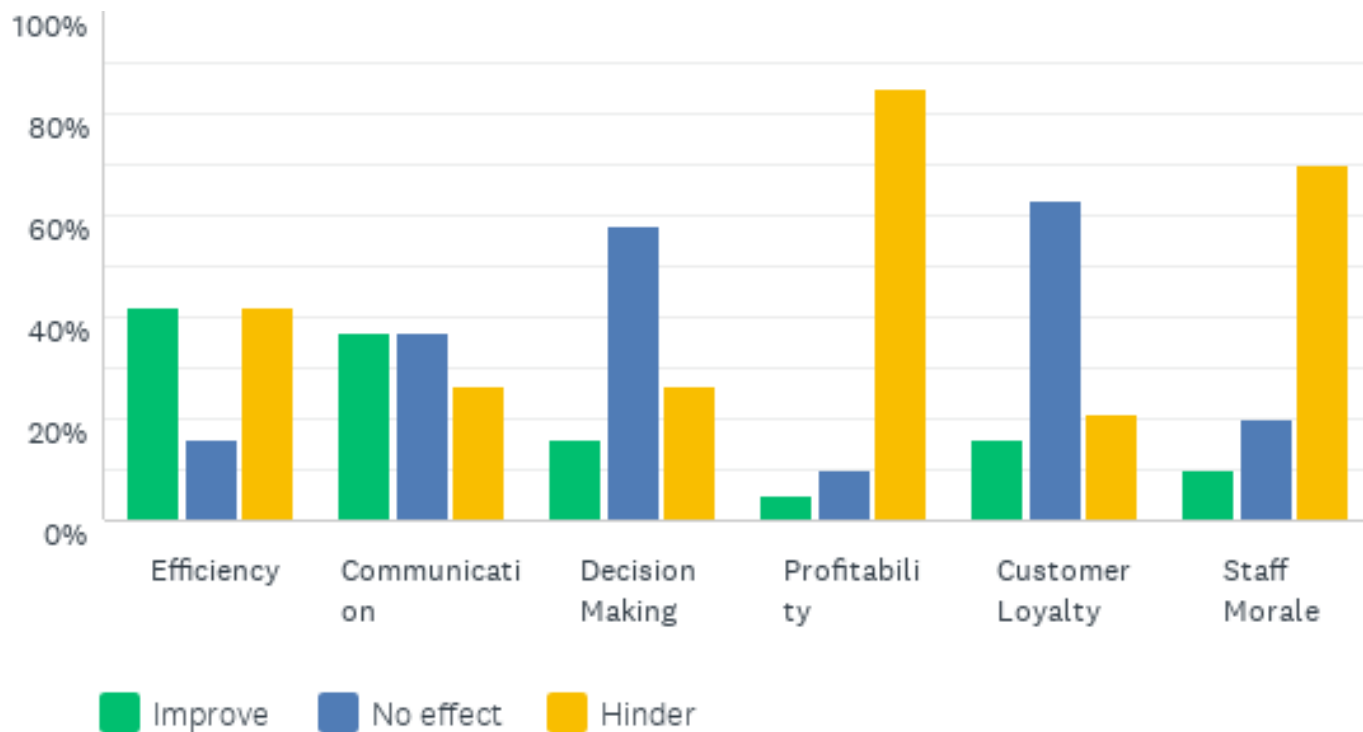
Q6: What is your attitude to the direction of the industry over the NEXT MONTH?



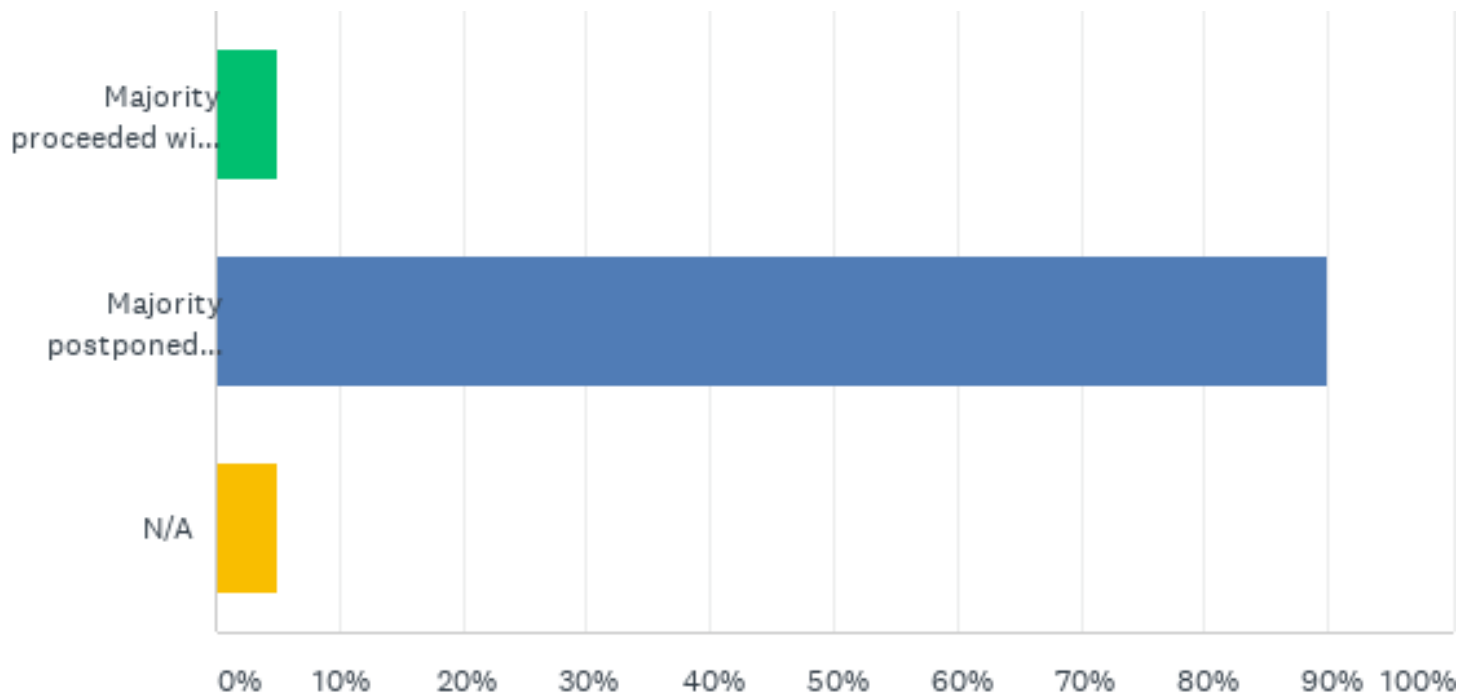
Q7: What is your attitude to the direction of the industry over the COMING CHRISTMAS period?



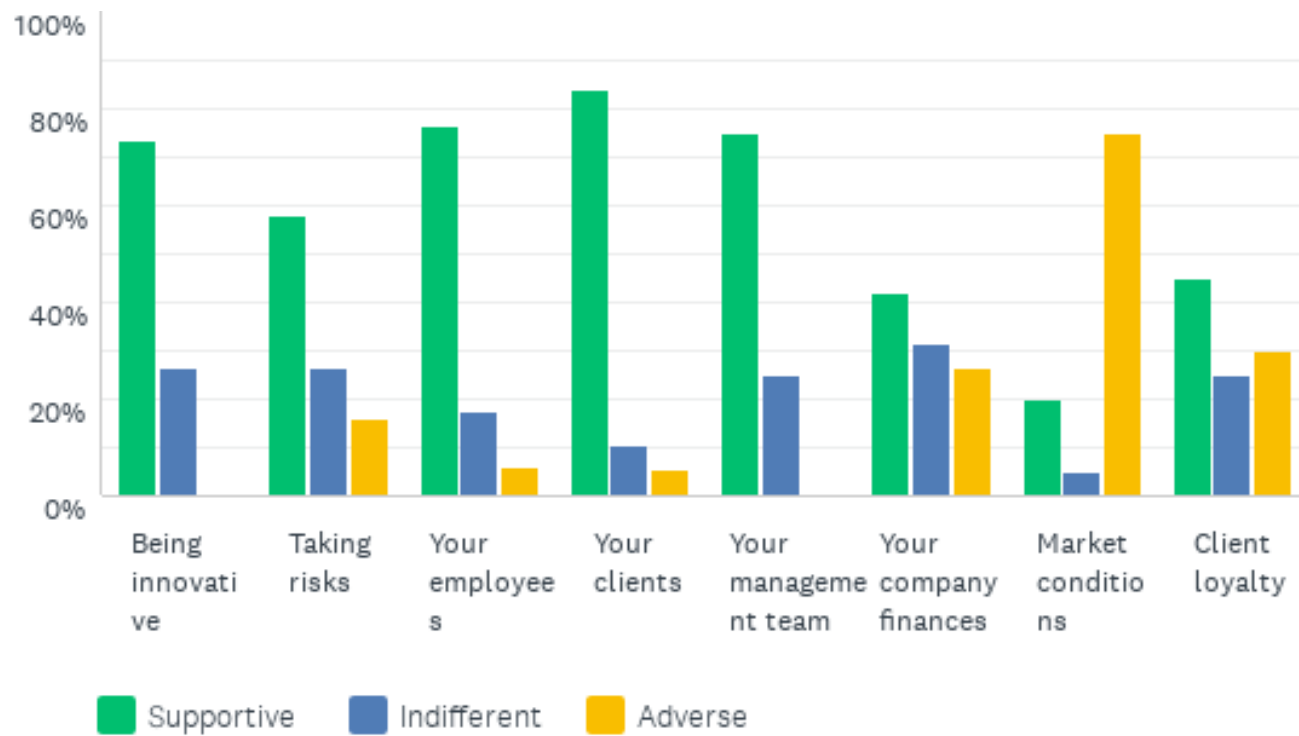
Q8: How do you feel the current conditions will effect the following areas of your business?



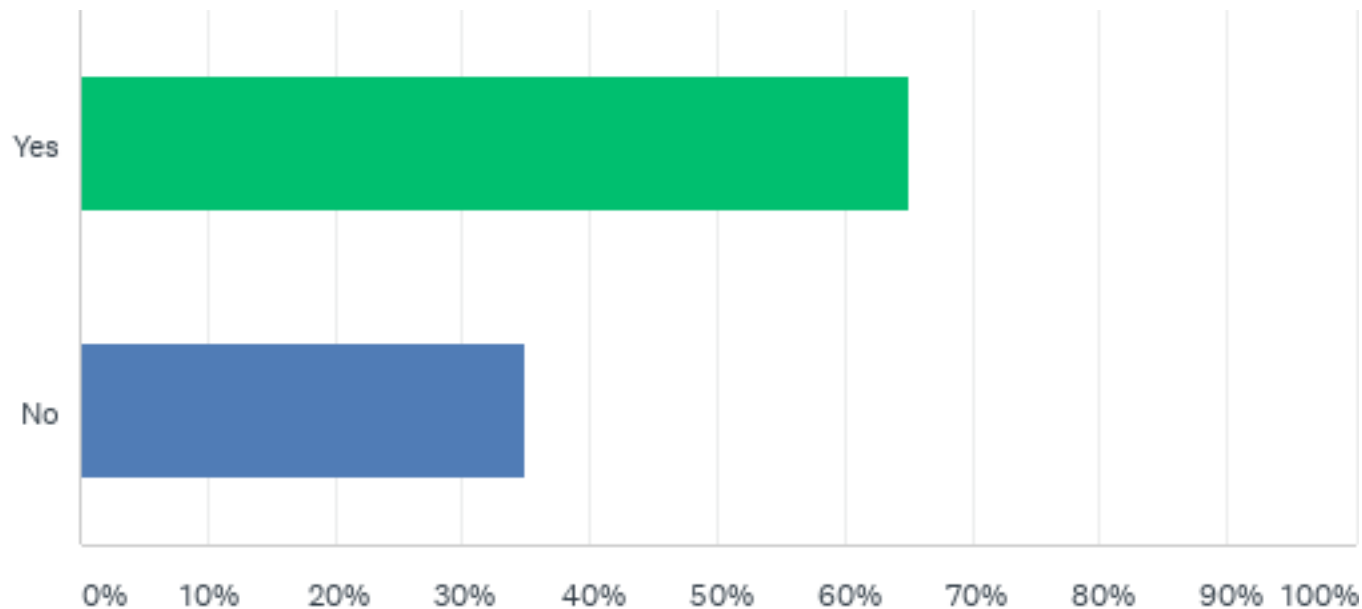
Q9: To the best of your knowledge, how has COVID-19 affected your customers planned capital expenditure ?



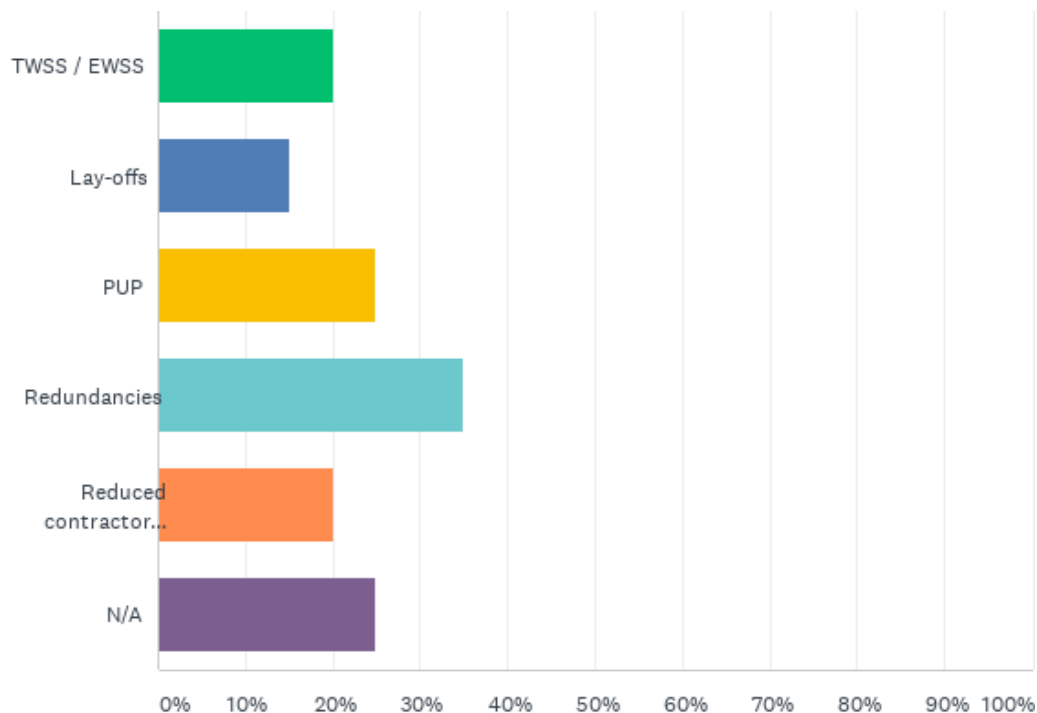
Q10: In the current climate, what is your attitude (right now) to the following?



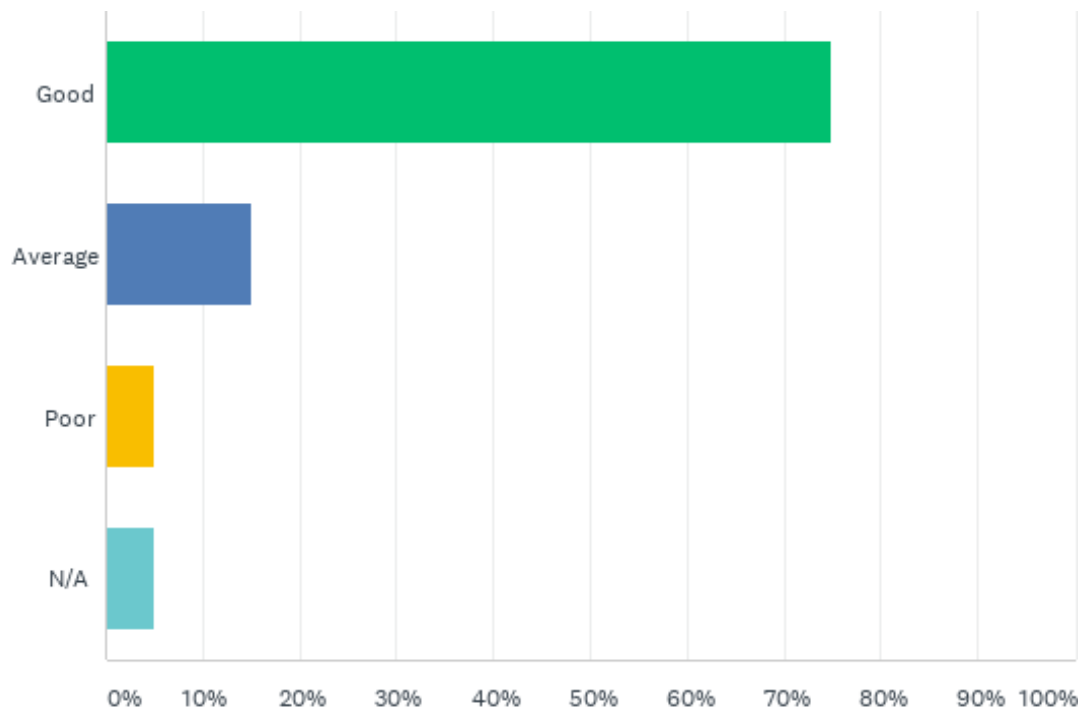
Q11: Have you had to reduce your workforce due to current trading conditions?



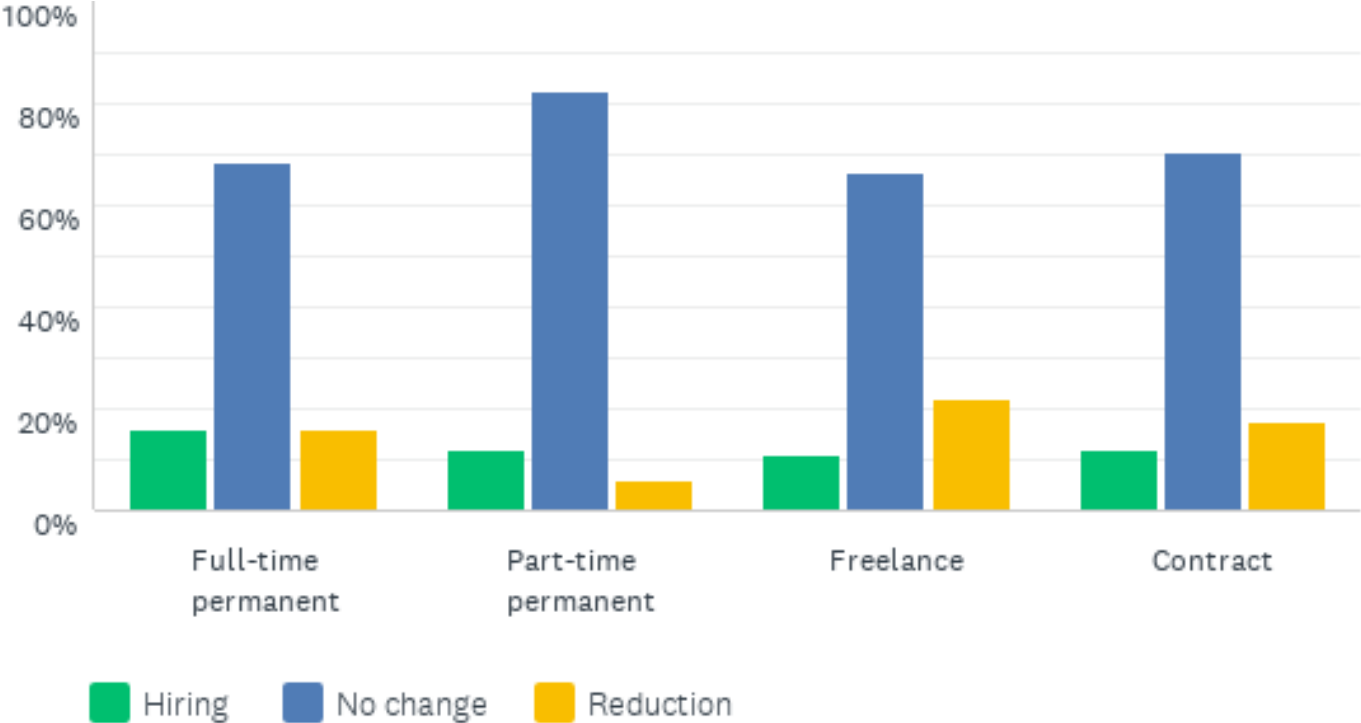
Q12: If you have had to reduce or implement supports for your workforce, what mechanisms have you implemented to assist with this?



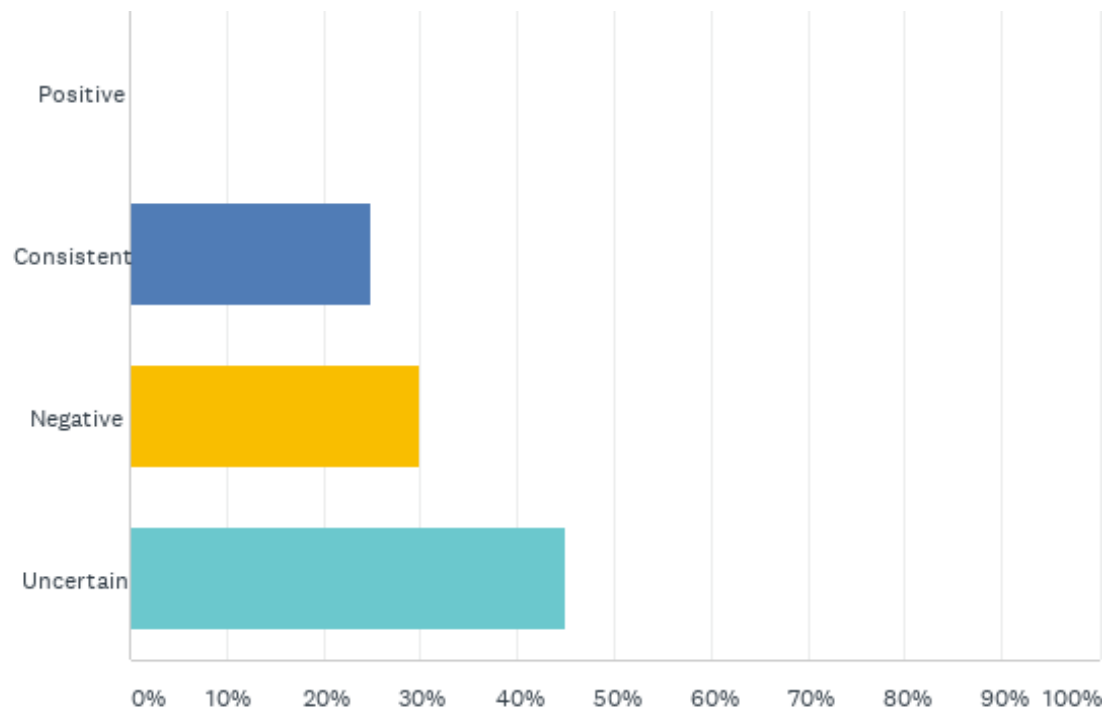
Q13: How would you describe the overall performance of your team over the last 6 months?



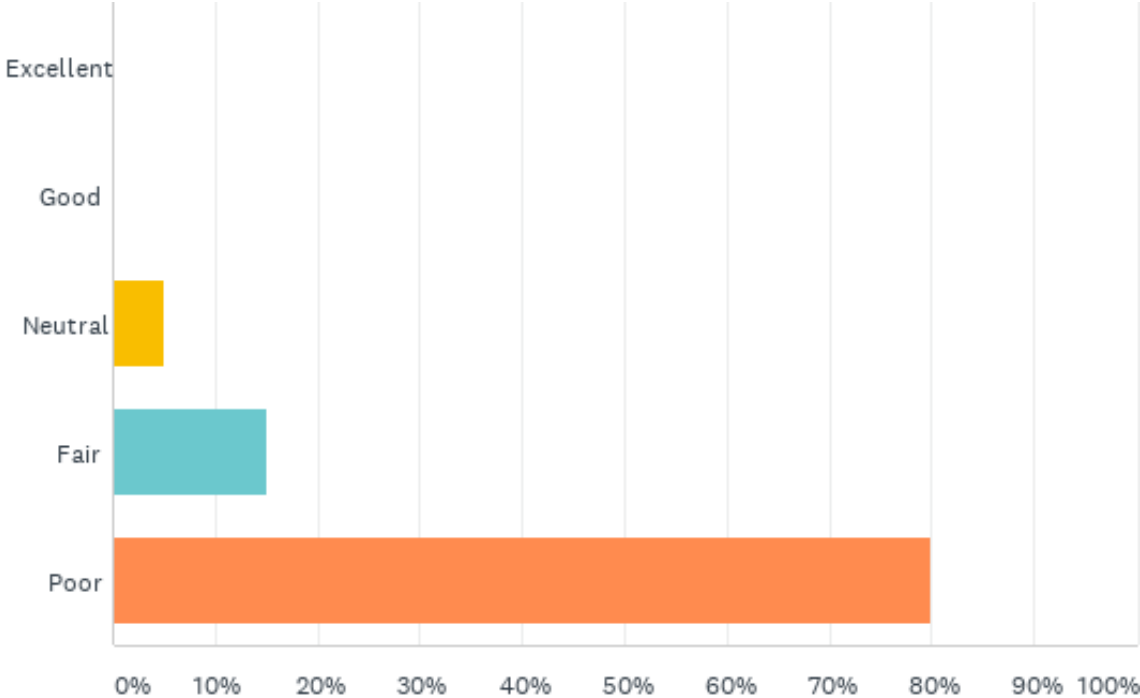
Q14: What are your current hiring plans for each type of staff?



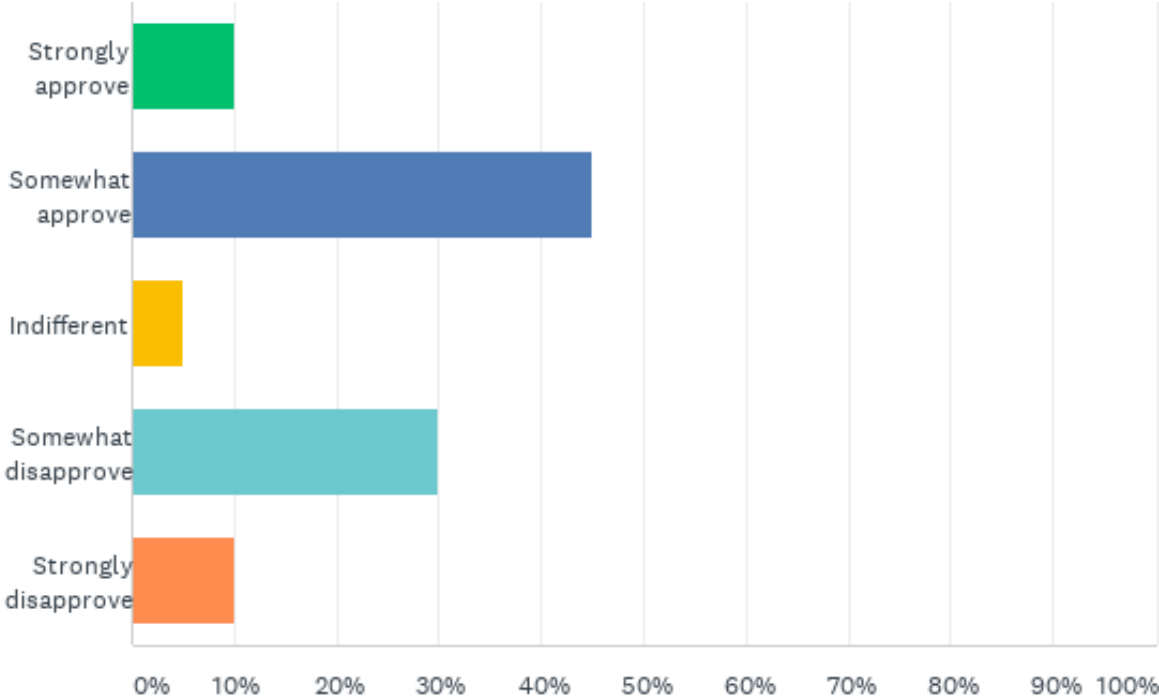
Q15: How would you describe your overall perception of the hospitality supply sector right now?



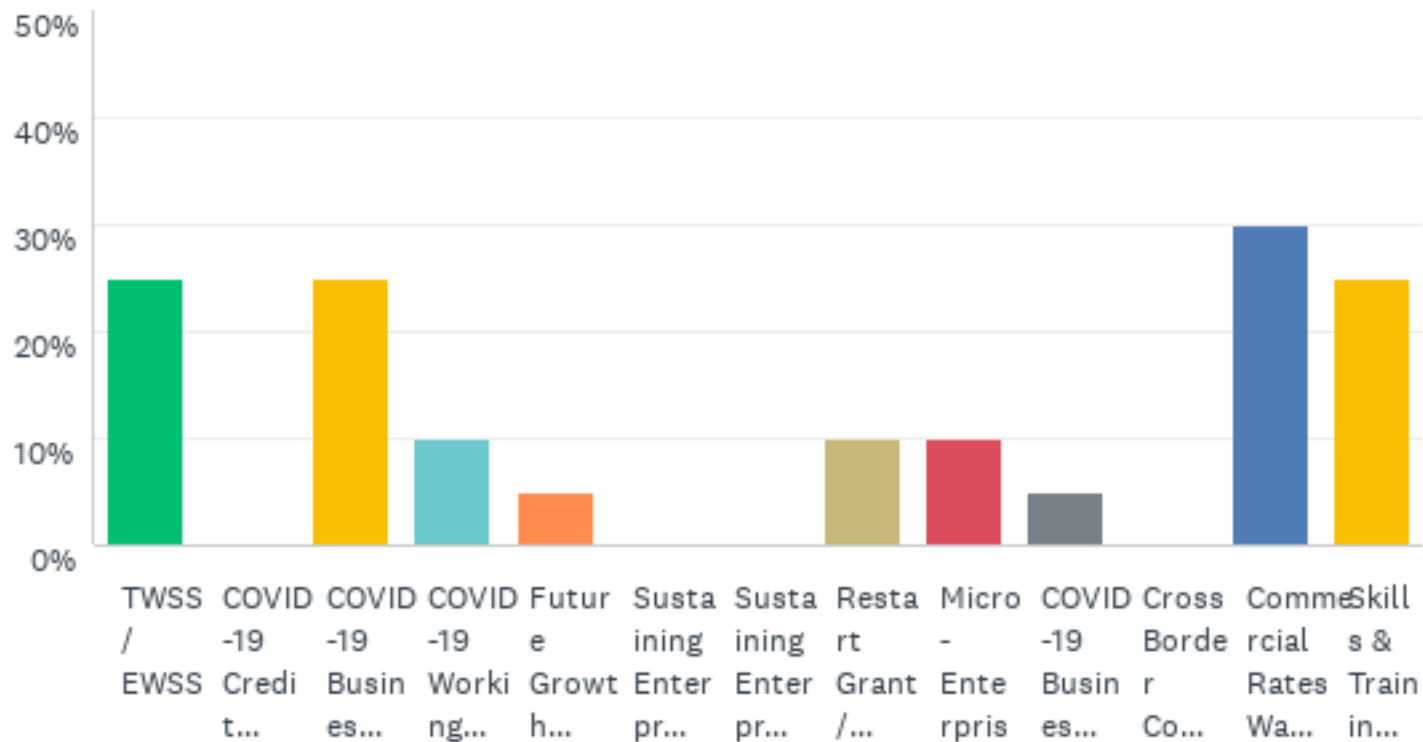
Q16: What is your opinion of the current economic climate?



Q17: Do you approve or disapprove of the way the current government is operating?



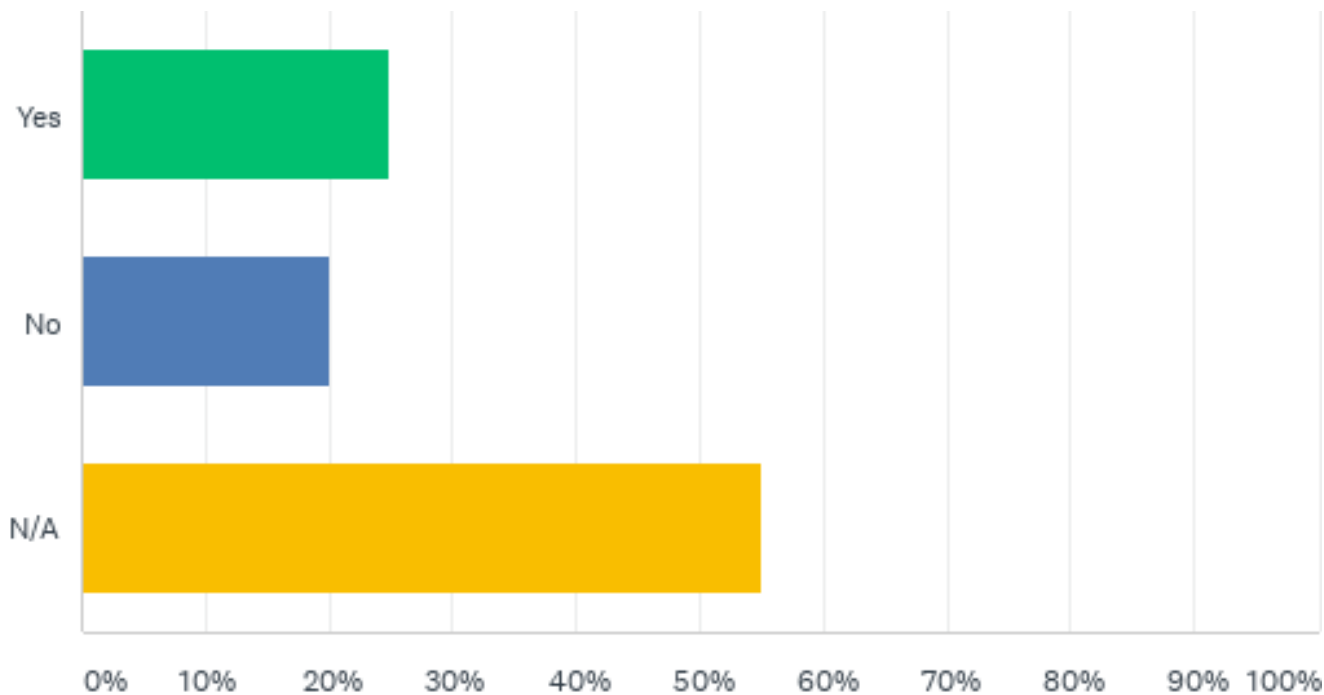
Q18: What if any Government supports have you availed of in the LAST 6 months?



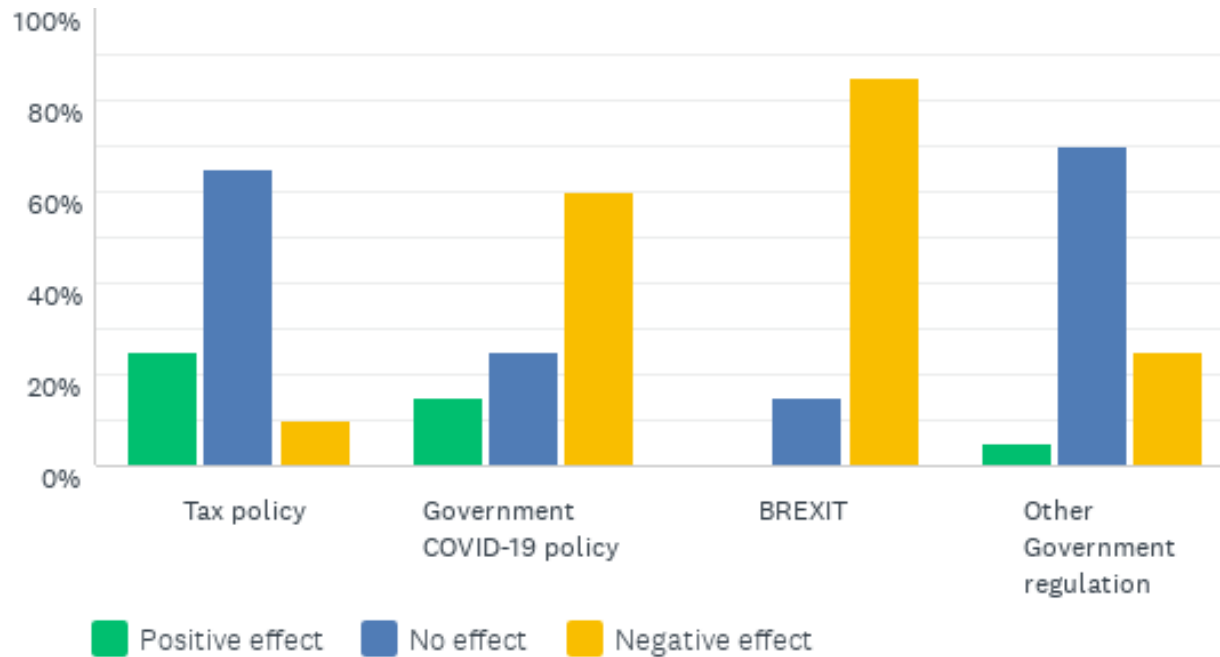
Q18: What if any Government supports have you availed of in the LAST 6 months?

ANSWER CHOICES	RESPONSES
TWSS / EWSS	25.00%
COVID-19 Credit Guarantee Scheme	0.00%
COVID-19 Business Loans	25.00%
COVID-19 Working Capital Scheme	10.00%
Future Growth Loan Scheme	5.00%
Sustaining Enterprise Fund	0.00%
Sustaining Enterprise Fund for Small Enterprise	0.00%
Restart Grant / Restart Grant Plus	10.00%
Micro-Enterprise Assistance Fund	10.00%
COVID-19 Business Financial Planning Grant	5.00%
Cross Border Companies Emergency Business Solutions	0.00%
Commercial Rates Waiver	30.00%
Skills & Training Supports from LEO, Skillnet, Enterprise Ireland	25.00%

Q19: If you have not yet availed of any Government supports, do you plan to look at these options in the NEXT 6 months?



Q20: In the NEXT 6 months do you expect the following issues to have a positive effect, no effect or a negative effect on your business?



Q21: What you like to see IFSA doing on your behalf in order to assist your business in the current trading environment?

- Keep the communication coming
- More positive Articles showing how the Hospitality sectors can and are trading during these difficult times Examples of kitchen zoning, spacing, methods of delivering food to clients from quality restaurants Promoting safe food handling (virus free or resistant packaging) reviewing the running costs of cooking equipment Gas V Electrical V Induction. Green kitchens etc.
- Our Answers are based on being a Northern Ireland company
- "Start reaching out to prepared meal producers, meal planners.
- People still need to be entertained and fulfilled by food"
- "keep good will with our partners in N.I.
- we are all on the same island "
- we need to publicise our dependence on the hospitality sector , we are facing a difficult winter and may need further support
- Make sure that the CATEX goes ahead with longer opening hours over 4 days so that more people will feel safe to attend
- "Become the research and communication leader on behalf of those working and operating in the Foodservice and Hospitality industry.
- Lobby for targeted supports for the Hospitality Industry."
- Helping us get our product and message out there as we have some excellent solutions in helping catering businesses exploit the outdoor aspect of their premises to increase potential footfall and attract more diverse business
- Help all companies equally regardless of size.
- Trading conditions are very difficult and will remain so. Without confidence the road back will be long and difficult. As an organisation I would think ye are doing all that you can.
- As always support there members & partners & keeping everyone in our industry up to date especially in the hospitality industry.

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